

When Opportunity Knocks, Stand on Your Head!



Mike Russell



Transformation
is *not*
tweaking



... but we ARE successful!





Briton Riviere –
Androcles and the Lion







We're here for you 24 hours a day, 7 days a week.

Have a question or concern? Give us a call and we guarantee you'll get an actual person on the phone.

(800) 513-7678

Customer service

Online & mobile support

Send secure email

Send app feedback

How was your experience with our app?

Bad Not good Okay Good Amazing

We want to know your opinion
Maximum 500 characters

SUBMIT FEEDBACK

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Select a recipient

Name, phone, email

SUGGESTED

ME

Marguerite 933-249...

Elva elva.roma...

GG

Glenn 932-098...

Donald Powell 933-249-1223

Katharine Gutierrez alexandre.abshire@greenholt.net

Amelia amelia.d...

Celia celia.joh...

GG

Glenn 932-098...

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Who should care
and why?

Current condition –
what do we know?

Target condition –
what is the desired change?

Who should care
and why?

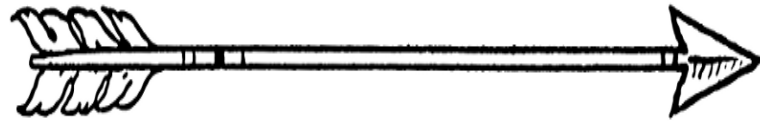
Countermeasures –
what should we try?

Current condition –
what do we know?

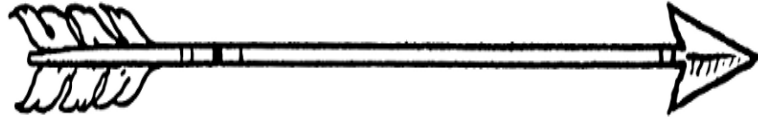
Target condition –
what is the desired change?

Root cause of gap

The crucial mindset difference



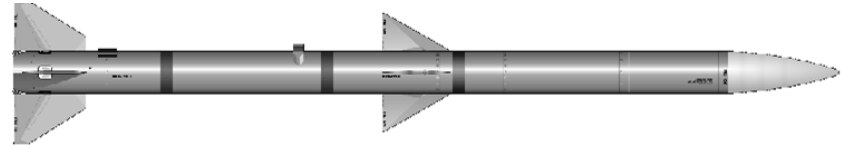
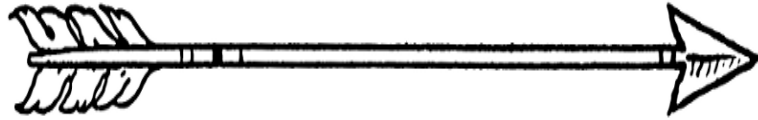
The crucial mindset difference



Execute plan

Right until wrong

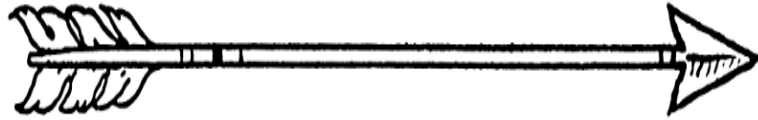
The crucial mindset difference



Execute plan

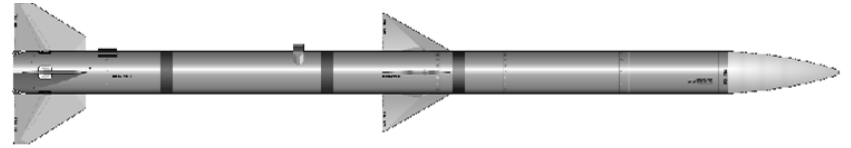
Right until wrong

The crucial mindset difference



Execute plan

Right until wrong



Plan, do, check, adjust

Wrong until right

Who should care
and why?

Current condition –
what do we know?

Target condition –
what is the desired change?

Root cause of gap

Countermeasures –
what should we try?

Countermeasure
results – did they work?

... but we ARE successful!



20
18

BUSINESS **AGILITY**

CONFERENCE



When opportunity knocks ...

- What work needs to be done?
- What things do we need to do first?
- Who needs to work on those?
- How do we get started?
- How do we keep everyone aligned and learning as we go?

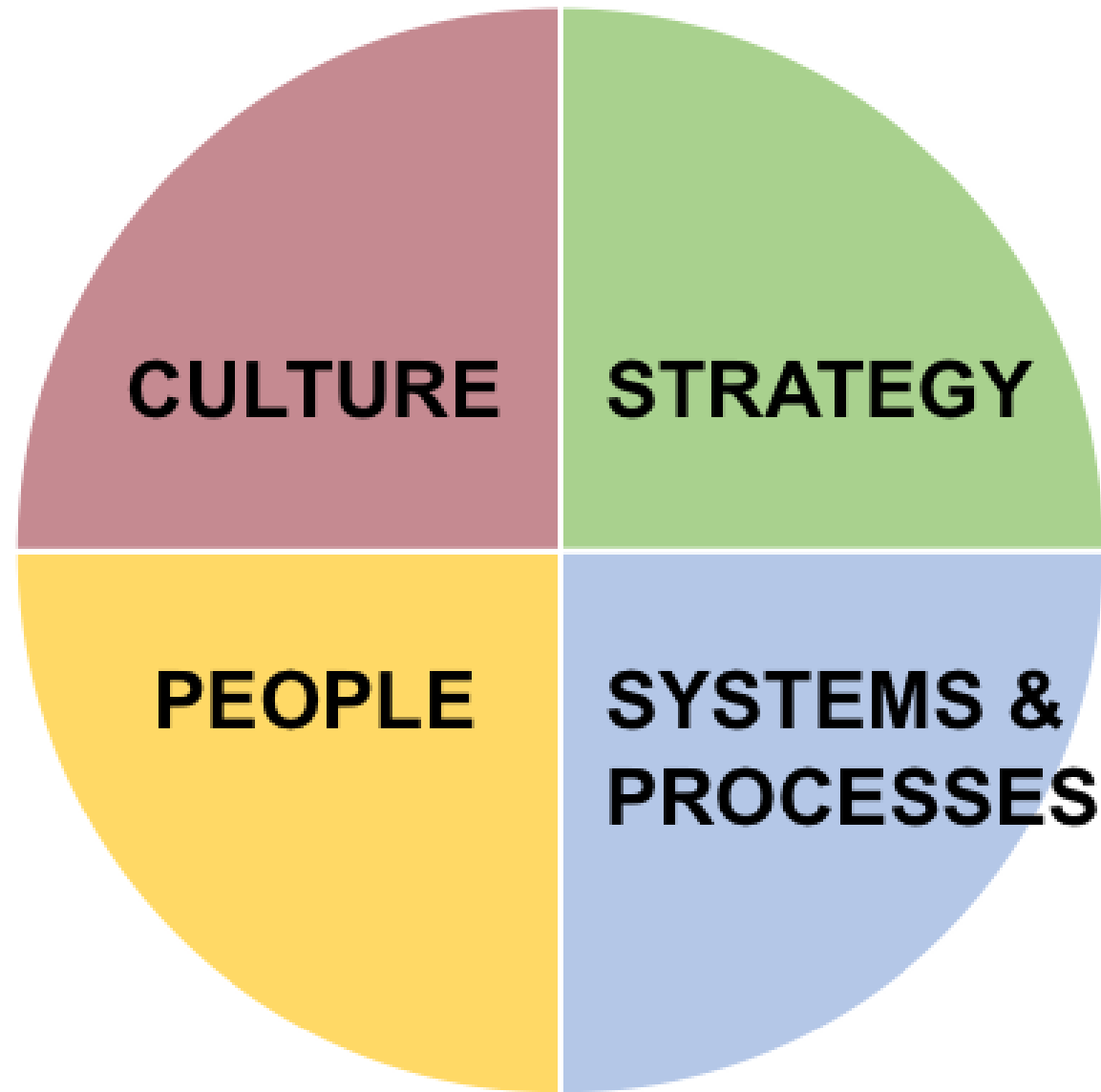


When opportunity knocks ...

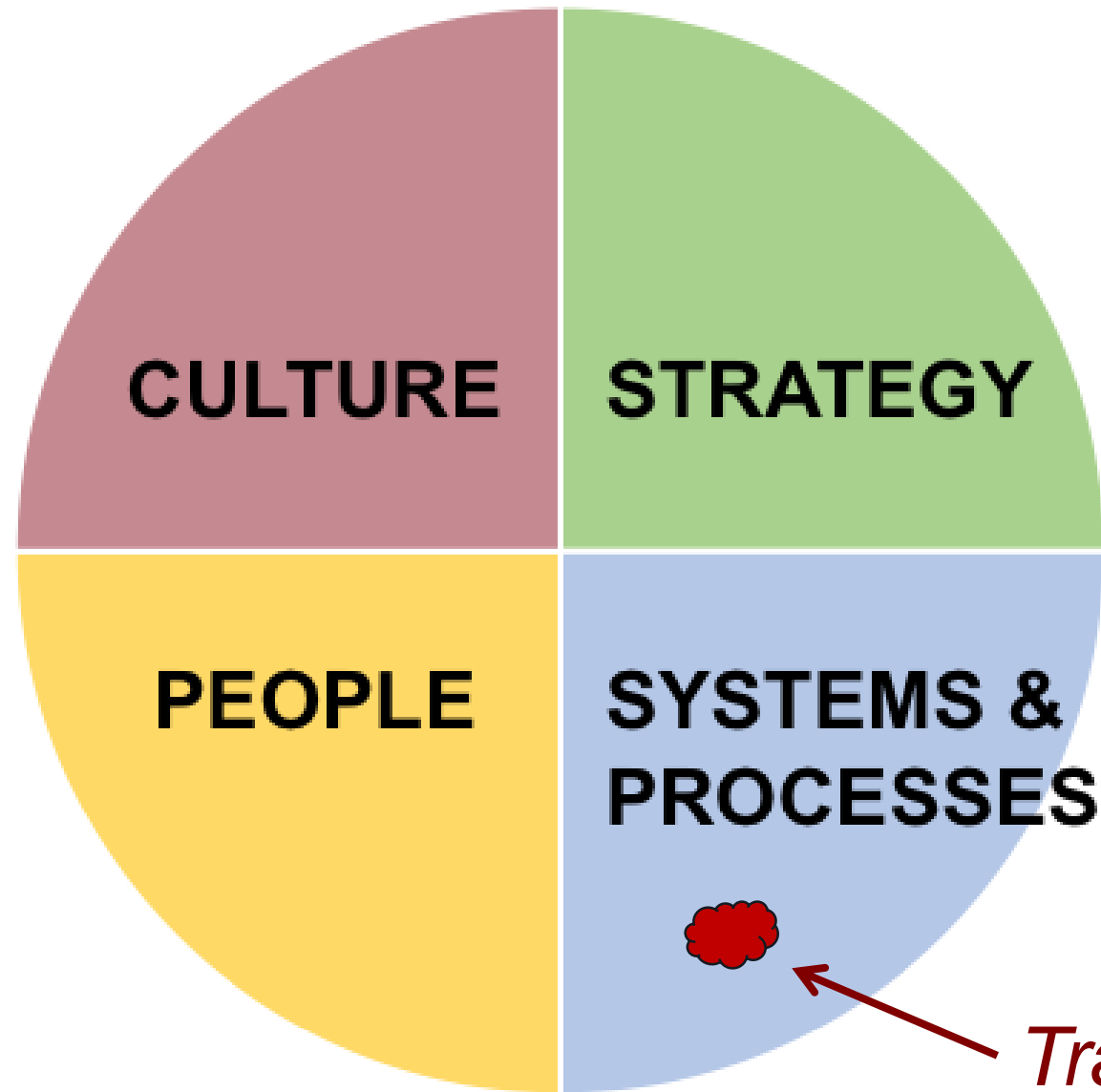
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- What things do we need to do first?
- Who needs to work on those?
- How do we get started?
- How do we keep everyone aligned and learning as we go?

*Work visibility, focus, autonomy,
accountability, alignment,
frequently learn & adjust*

Total Business Success Model



Total Business Success Model



Transformation??



Vincent Van Gogh

“ Optimism is not about being “Pollyanna”, it’s about seeing the good that can happen in your circumstances and believing that your behaviors matter in that outcome. ”

- Phil Green



The background is white with scattered teal circles and orange crosses. The text 'Thank you!' is centered in a large, dark blue font.

Thank you!

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