



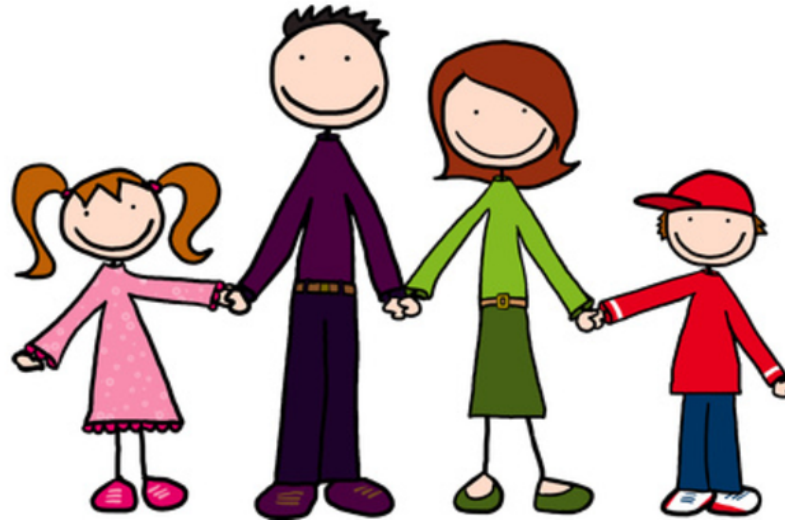
# LOSE THE LABELS, COACH THE CULTURE, BUILD THE BUSINESS ... AGILITY?

Rich Batchelor  
Capillary Consulting

# Meet the company!

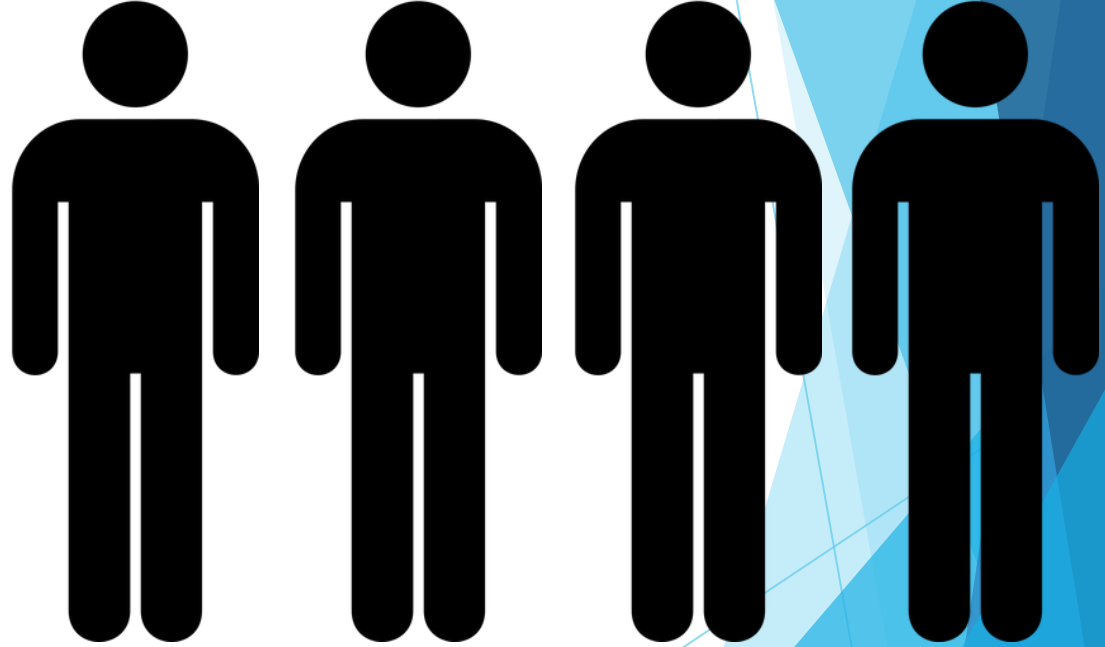


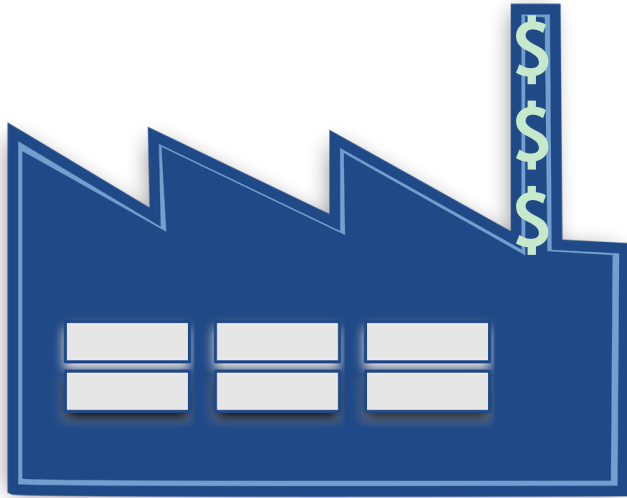
2014





# The Culture





2016



# Changing the Culture







# Changing the Culture

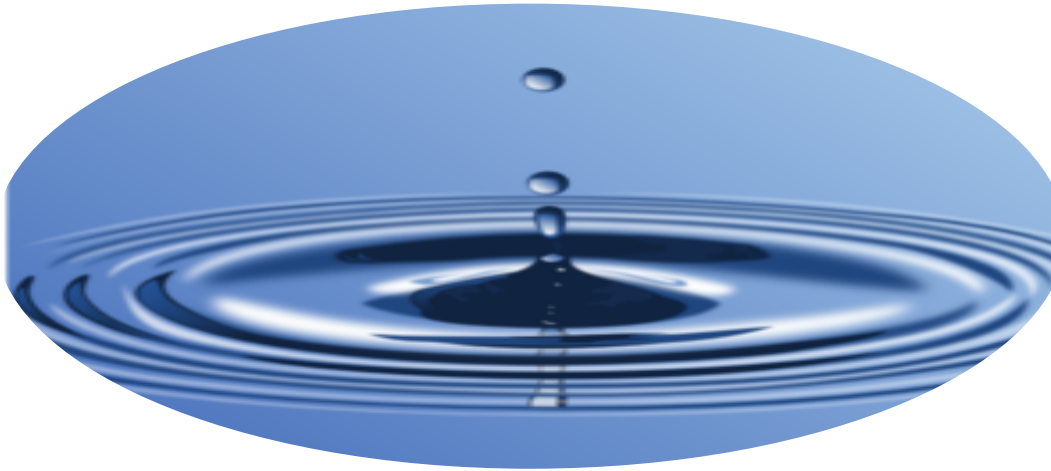
Selling a coaching approach?

1. Individual engagement: 1-1 sessions
2. Enabling, empowering and engaging for participants
3. Responsibility is with the coached individual, not the coach
4. Confidential and personal
5. Maximized use of time
6. Develop coaching skills in new leaders to share



# Changing the Culture

Selling a coaching approach?



# Challenges

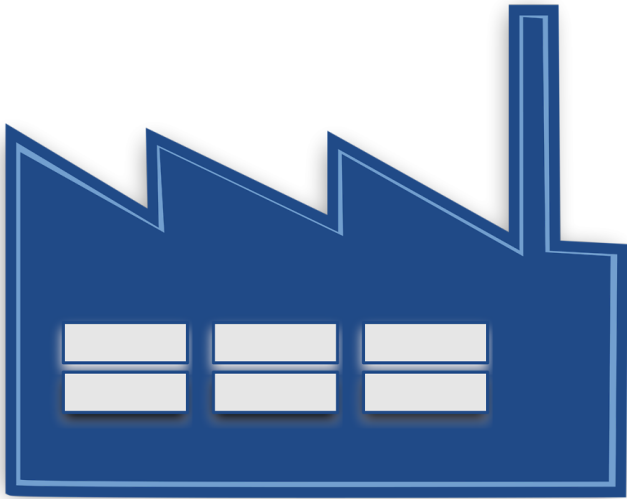








# Where are we now?



## 2018

## Any Questions?

Contact me

Web: [www.capillaryconsulting.com](http://www.capillaryconsulting.com)

Email: [rich@capillaryconsulting.com](mailto:rich@capillaryconsulting.com)

Cell: 416-995-9717

Tweet: @richbatchelor

