

**EVERYONE IS A  
DESIGNER.**

Agile Prague 2018 | @LiamHutchinson\_

Section one

# DELIGHTFUL EXPERIENCES

FOUR SEASONS

GEORGE V

FOUR SEASONS HOTEL  
George V

FOUR SEASONS  
George V







This was a **delightful** experience.





**Carrie Hane** @carriehd · Aug 30



Replying to [@danachis](#)

So you're saying delight is not about the bells and whistles but about the experience? Who would have thought?!



1



5



**Dana Chisnell** @danachis · Aug 30



Right?!



2



Section two

# DESIGN IS DECISION MAKING

Design is the output of hundreds of decisions made.



Menu

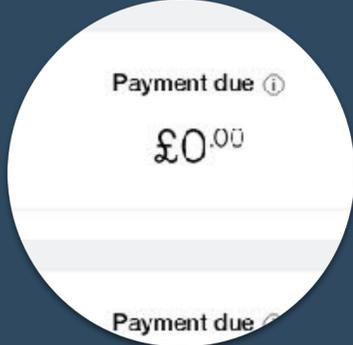
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Account Home Your Statement Payments Account Manag... Benefits & Help My Accounts (1)



Payment due ⓘ  
£0.00

Total balance ⓘ  
£5,478.02

No Pre-Set Spending Limit ⓘ  
[Check Spending Power](#)

Balance details

Payment not required at this time

Make a payment

[View PDF statements](#)

Membership Rewards® balance  
23,272

Use your points

[Use points for purchases](#)



# Performance impacts:

- 1) Hosting infrastructure
- 2) Integration with third parties
- 3) The structure of the code itself
- 4) The calling of APIs for data
- 5) Front-end animation

Still working. Please wait...



.....  
Cleaning the room  
.....

..... Ask to put aside a croissant .....

..... Cleaning the room .....

.....  
Croissant put aside

.....  
Ask to put aside a croissant

.....  
Cleaning the room

.....  
Inform reception to leave a message  
.....

.....  
Croissant put aside  
.....

.....  
Ask to put aside a croissant  
.....

.....  
Cleaning the room  
.....

Leave a message on the hotel room phone

Inform reception to leave a message

Croissant put aside

Ask to put aside a croissant

Cleaning the room

Answer Elaine's call and understand context  
.....

Leave a message on the hotel room phone  
.....

Inform reception to leave a message  
.....

Croissant put aside  
.....

Ask to put aside a croissant  
.....

Cleaning the room  
.....

Arrange for someone to deliver croissant

Answer Elaine's call and understand context

Leave a message on the hotel room phone

Inform reception to leave a message

Croissant put aside

Ask to put aside a croissant

Cleaning the room

Prepare a fresh croissant

.....

Arrange for someone to deliver croissant

.....

Answer Elaine's call and understand context

.....

Leave a message on the hotel room phone

.....

Inform reception to leave a message

.....

Croissant put aside

.....

Ask to put aside a croissant

.....

Cleaning the room

.....

Deliver fresh croissant

Prepare a fresh croissant

Arrange for someone to deliver croissant

Answer Elaine's call and understand context

Leave a message on the hotel room phone

Inform reception to leave a message

Croissant put aside

Ask to put aside a croissant

Cleaning the room

Housekeeper

Cleaning the room

Housekeeper

Ask to put aside a croissant

Kitchen worker

Croissant put aside

Housekeeper

Inform reception to leave a message

Receptionist

Leave a message on the hotel room phone

Receptionist

Answer Elaine's call and understand context

Receptionist

Arrange for someone to deliver croissant

Kitchen worker

Prepare a fresh croissant

Porter

Deliver fresh croissant

Definition of design:

Design is the

Definition of a designer:

rendering of intent  
Someone who can

impact the “rendering”.

This means, you don't need to be appointed a designer to be one.

You can be a bad designer.

This isn't about job titles, don't get precious about that. It's about how we treat others within a team.

Section three

# A NEW ROLE: LEADING GREAT DESIGN

Starting with exposure.



Collaborate; cross-functionally.

“Having the designers sit together allows them to be more creative.”

“Having the designers sit together allows them to be more creative.”

... Is the worst argument I've heard for creating a destructive silo.

Shared understanding leads to better designers, better experiences.

Delightful customer experiences  
don't come from a single person.

Housekeeper

Cleaning the room

Housekeeper

Ask to put aside a croissant

Kitchen worker

Croissant put aside

Housekeeper

Inform reception to leave a message

Receptionist

Leave a message on the hotel room phone

Receptionist

Answer Elaine's call and understand context

Receptionist

Arrange for someone to deliver croissant

Kitchen worker

Prepare a fresh croissant

Porter

Deliver fresh croissant

Housekeeper



Cleaning the room

Housekeeper



Ask to put aside a croissant

Kitchen worker



Croissant put aside

Housekeeper



Inform reception to leave a message

Receptionist



Leave a message on the hotel room phone

Receptionist



Answer Elaine's call and understand context

Receptionist



Arrange for someone to deliver croissant

Kitchen worker



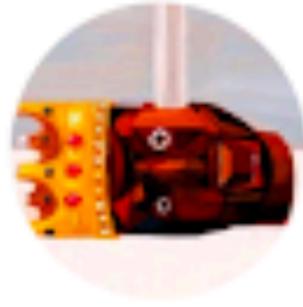
Prepare a fresh croissant

Porter



Deliver fresh croissant

Delightful customer experiences  
come from shared understanding.



**KANYE WEST** 

@kanyewest



let's be less concerned with ownership of ideas. It is important that ideas see the light of day even if you don't get the credit for them. Let's be less concerned with credit awards and external validation.

Section four

# **TEAMS & ORGANISATIONS**

The organisation is the new  
constraint.

## Amazon The age of Amazon

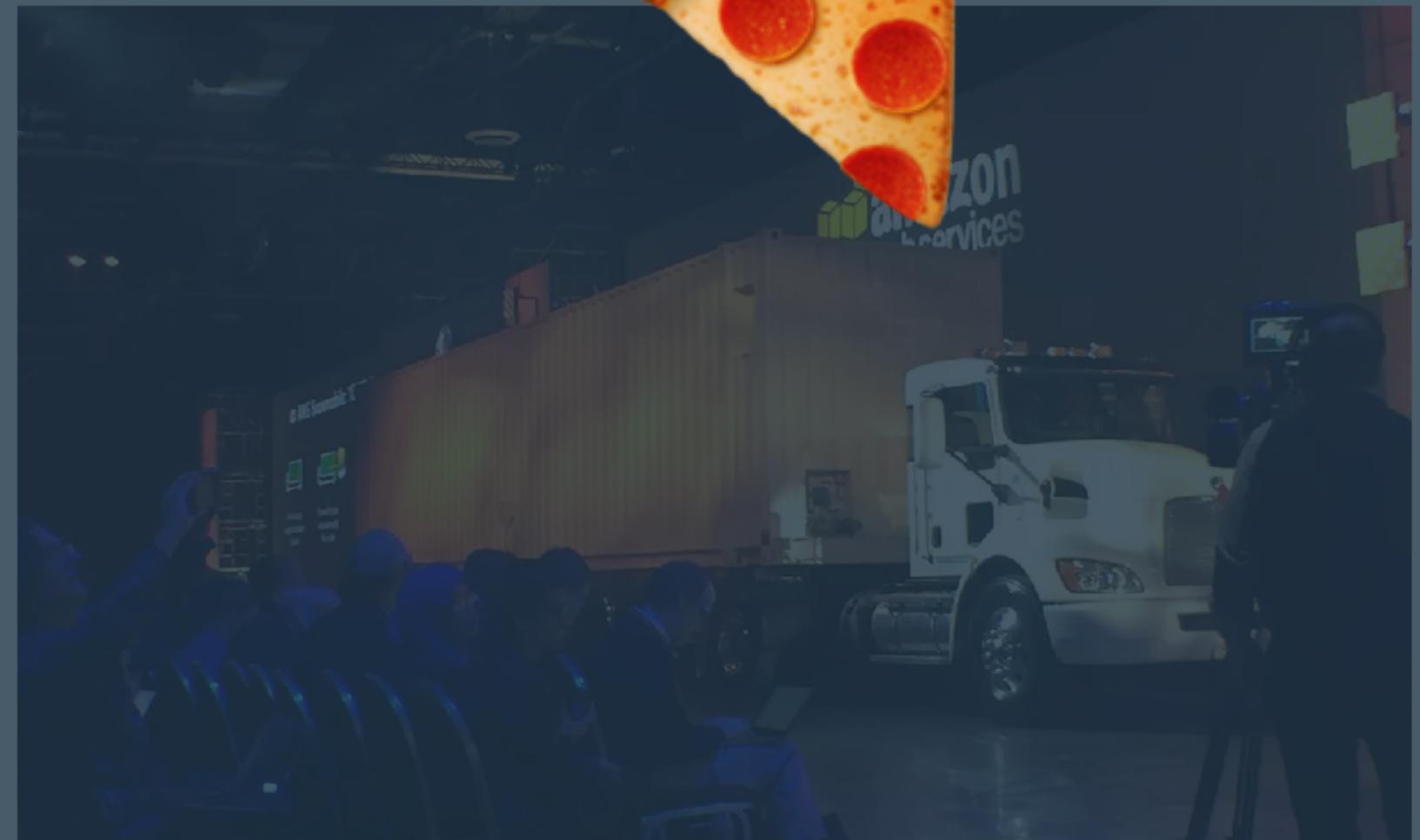
# The two-pizza rule and the secret of Amazon's success

Jeff Bezos's firm is good at selling thousands of products, but that is the tip of its commercial iceberg



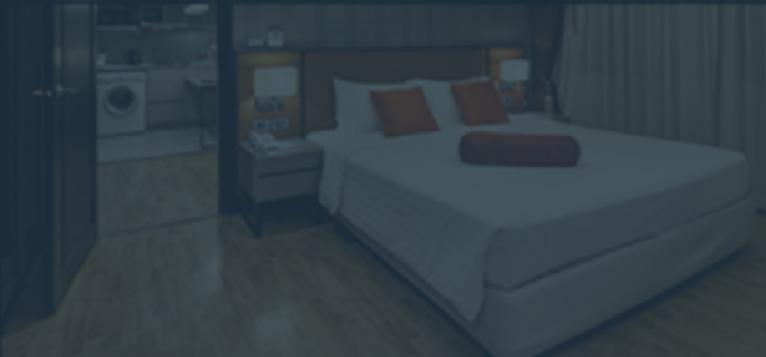
**Alex Hern**  
@alexhern  
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I've been thinking about this talk for close to 2-years now.

1) You don't have to have the job title of 'Designer' to make decisions, but it's these decisions that have the potential to impact the customer experience

2) The new role of the 'designer' (appointed title) is to lead great design and in the process, help others become better designers (not appointed title). We can do this by starting with exposure

3) Organisations need to start removing the constraint of roles and responsibilities to allow this to happen

4) Stop being so precious. Embrace the notion that everyone is a designer

**AGILE PRAGUE,**  
you've been great fun! Thank  
you.

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