



BUSINESS **AGILITY**

CONFERENCE

SOUTH AFRICA

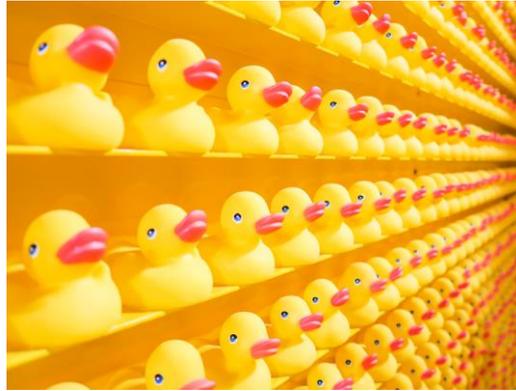
*Meeting Organizations Where They're At
in Their LPM Practices*

Goals for Today's Session...

- Present a cohesive, flexible approach to:



**Clarify
Your
Strategy**



**Align Your Work to
the Key Outcomes
That Matter**



**Build Adaptability
Into Your
Portfolio Management**

Goals for Today's Session...

- Present a cohesive, flexible approach to:



**Provide Options
To build “Modularity”
Into your LPM Approach**



**Meet Organizations
Where They Are in
Their LPM Practices**

But First: A Quick Informal Poll...

*What's your emotional reaction
to digging into the topic of
Portfolio Management?*

Yes – Can't Wait!!!



Not This Again!!!



OMG!!!



A show of hands!

1



2



3



4



A Key Question May Be:

*What if we reframed
the conversation slightly
and borrowed from
another field?*

Something Closer to Home...

What if I could share some tips to:

- *Optimize the impact of your investments*
- *Better provide for your family*
- *Understand where your plan is working, and more importantly, where it's not...*

The Two are Surprisingly Similar...

Both Focus on:

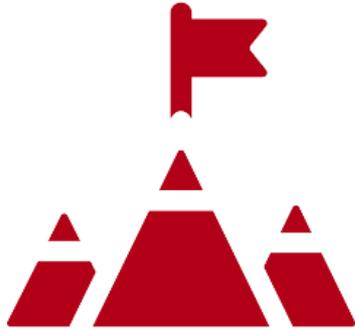
*Maximizing the impact
of our investments and
providing increased transparency
and adaptability along the way...*

The Good News Is...

Lean Portfolio Management (LPM) Represents a Better Approach to:

- *Defining a clear “North Star” for your organization*
- *Focusing people on the Business Outcomes that matter most*
- *Making it easier to collaborate and get work done*
- *Taking better care of your people / work in sustainable ways*
- *Understanding Where You’re On Track, and Where a New Approach May be Needed...*

LPM Enables Clear:



***Strategy &
Funding Alignment***

Keys to Success:

***As leaders, it's on us to
ensure a "True North"
exists for the organization***

and

***Our Strategic Intent is
Crystal Clear...***

LPM Enables Adoption of:



**Outcomes
Based Planning**

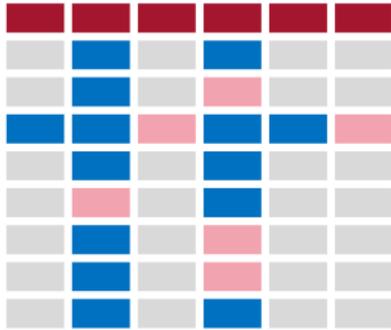
Keys to Success:

***We need to be “maniacally
focused” on the Outcomes
we’re working to Enable***

and

***Empower our teams to figure
out the “How”...***

LPM Enables Increased:



***Organizational
Alignment***

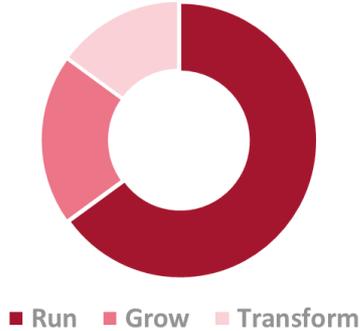
Keys to Success:

***Let's make it easier to
collaborate, align, and deliver
value to our customers...***

and

***Org & Team complexity
represents "Delivery Friction"
every day, & Friction Sucks...***

LPM Enables Increased Clarity Around Your:



***Current vs Target
Capacity Allocation***

Keys to Success:

***Understand what your
people and teams are
being asked to deliver...***

***...before adding more to
the “To-Do” list***

LPM Enables Improved:



***Value-Based
Prioritization***

Keys to Success:

***Be “Principle-Based”
and Transparent about
what work gets
prioritized in your
organization –
and what gets deferred...***

LPM Enables Improved:



***Demand vs Capacity
Management***

Keys to Success:

Don't Crush Your People!

***It's our job to be
pragmatic about
balancing***

Capacity vs. Demand

LPM Enables Adoption of:



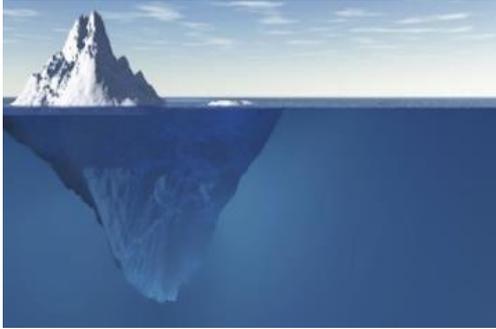
***Aligned & Adaptive
Quarterly Planning***

Keys to Success:

Annual Planning Sucks...

***Move to rolling Quarterly
Planning to transition
from “Deck Alignment” to
“Delivery Alignment”***

LPM Enables Increased:



***Outcomes & Obstacles
Transparency***

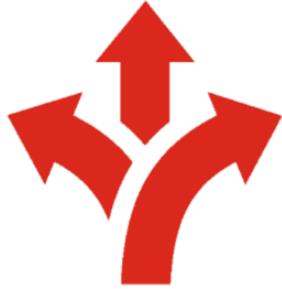
Keys to Success:

***Enable Risks, Issues, and
Obstacles to be rapidly
identified & acknowledged***

and

***Evaluate your leaders on
resolving Obstacles &
enabling their teams for
success...***

LPM Enables Streamlined:



***Measurement &
Governance***

Keys to Success:

***Measure what's working
and what's not to enable
"Courageous Agility"***

and

***Create clear
"Guard Rails" to
simplify Governance
& Empower your teams...***

LPM Enables Optimized:



*LPM Team, Tools,
& Cadences*

Keys to Success:

***Transform the “PMO”
from a 4-Letter Word***

by

***Engaging them to enable
your LPM practices and
re-engage on
Value Delivery***

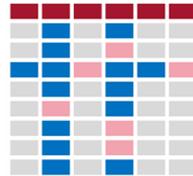
LPM: A Holistic Approach to Maximizing our Strategic Impact



Strategy
& Funding



Outcomes
Based Planning



Organization
Alignment



Current vs Target
Capacity Allocation



Value-Based
Prioritization



Demand vs.
Capacity



Quarterly
Planning



Outcomes & Obstacle
Transparency



Measurement &
Governance



LPM Team,
Cadences, Tools

LPM Lessons Learned: **Key Takeaway 1**

*LPM isn't easy,
but it's a critical enabler
for increased Business Agility...*



LPM Lessons Learned: **Key Takeaway 2**

There are some potential “Quick Wins” in LPM

-
*Leverage them to build momentum
and credibility...*



LPM Lessons Learned: **Key Takeaway 3**

*Know where you can move quickly
and where you need to plant a seed...*



vs.



LPM Lessons Learned: **Key Takeaway 4**

***Your LPM approach will vary
based on a wide range of factors
(baseline capabilities, change appetite, scope of
portfolio management responsibilities...)***



LPM Lessons Learned: **Key Takeaway 5**

***It's Critical to
"Meet Organizations Where They Are"***

***By building flexibility into your approach and
focusing your efforts where they're ready to engage...***



Questions & Feedback are a Gift: **Thank You!**

