



Business Agility 2018 NYC

March 15th 2018

GE Stories

Sudhir Nelvagal & Lars Bruns
GE Global Research

GE – Introduction

- **Moving a 125 year old company ...to be a lean startup!**
- **Monetizing Industrial through Digital**
- **Leveraging Agile in non-traditional spaces with 2 stories:**
 - **Oil & Gas: Subsea Controls**
 - **Additive Manufacturing**

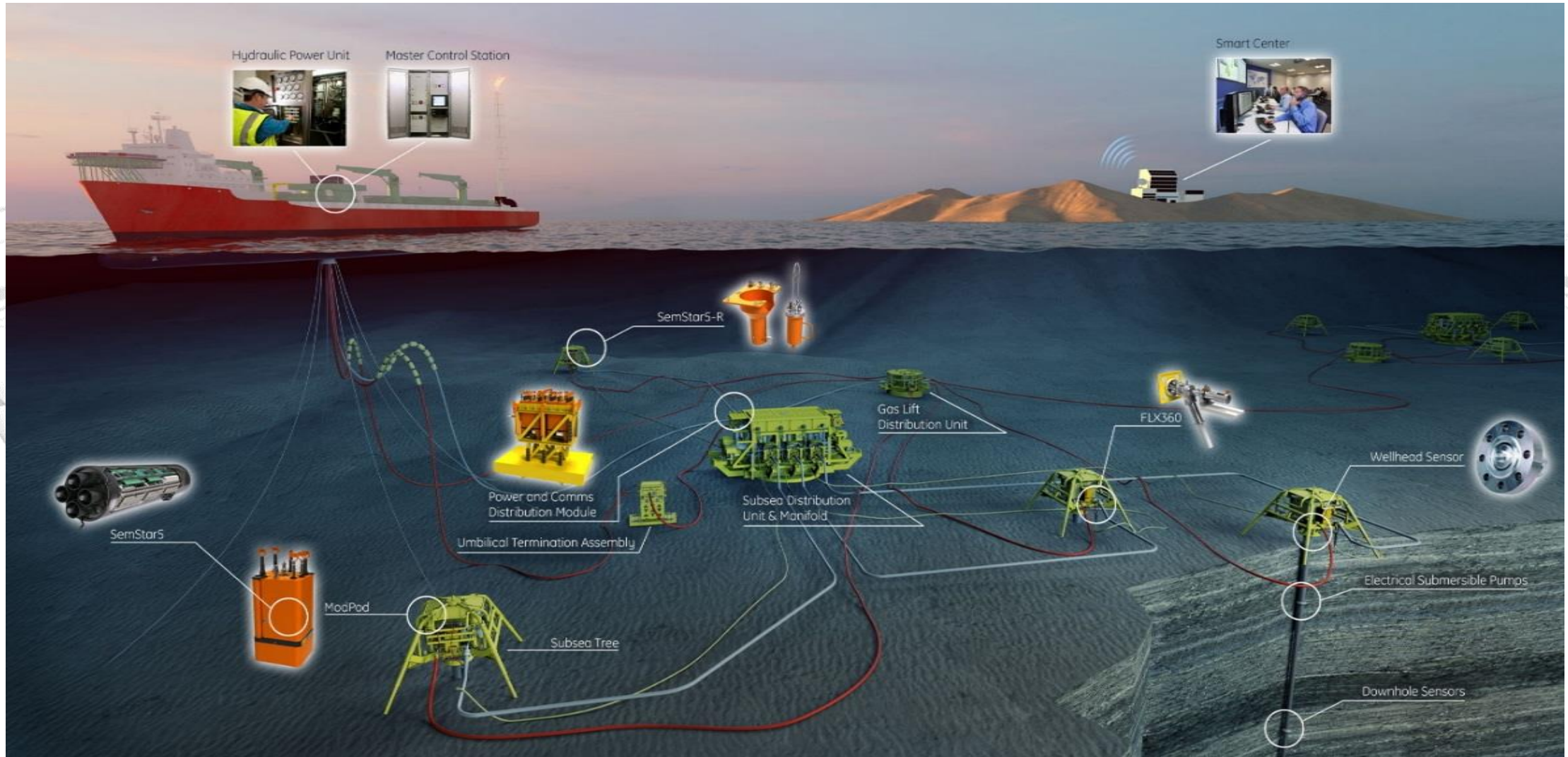


Oil & Gas Subsea Controls Landscape

<https://www.youtube.com/watch?v=uvL2lVtf2bs>



Oil & Gas Subsea Controls Landscape



Typical Subsea Field – GE scope of supply

Oil & Gas Subsea Controls: Before Agile

- Waterfall execution: 2-10 year projects
- **Critical path** to “First Oil” revenue milestone
- Major issues discovered at Factory Acceptance Test (FAT/EFAT)
- HW and Device/SW integration late in the cycle @ EFAT – **many delays**
- Lack of visibility for software progress and quality
- **Guarded customer interactions**



Oil & Gas Subsea Controls: Agile as a Learning Engine

- Deployed Agile as a learning, execution & continuous improvement engine
- Coached **110+ people and 360 degrees** around SW teams on Agile
- Coached the customer team on Agile for feedback
- Created and invested in **DevOps environment** and procedures
- Focused on developing and testing stories in **vertical slivers**
- Regular **customer touchpoints** with demos of software
- Persisted through executive leadership changes and challenges



HMI



Topside PLC, Surface Modem & Subsea Gateway Test Setup



Subsea Electronics



Rotary Valve



Choke



Multi Phase Flow Meter (MPFM)



Acoustic Sand Detectors (ASD)

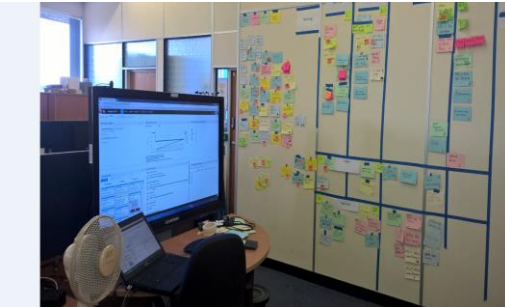
End to End Vertical Testing



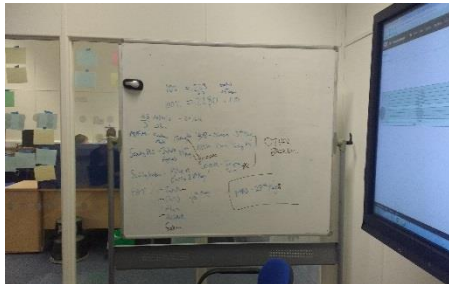
Oil & Gas Subsea Controls: Agile as an Execution Engine



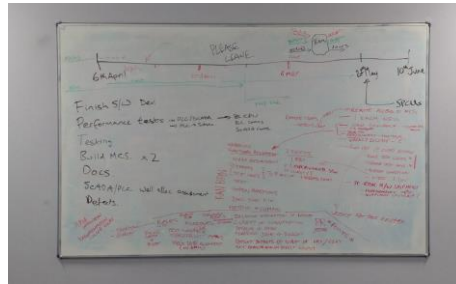
Scrum wall @ sprint 1



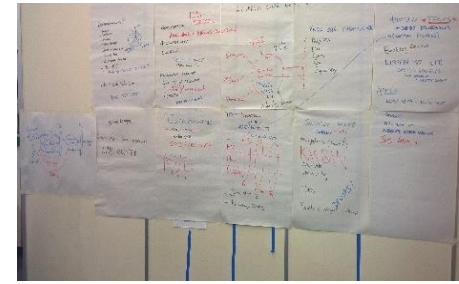
Scrum Area



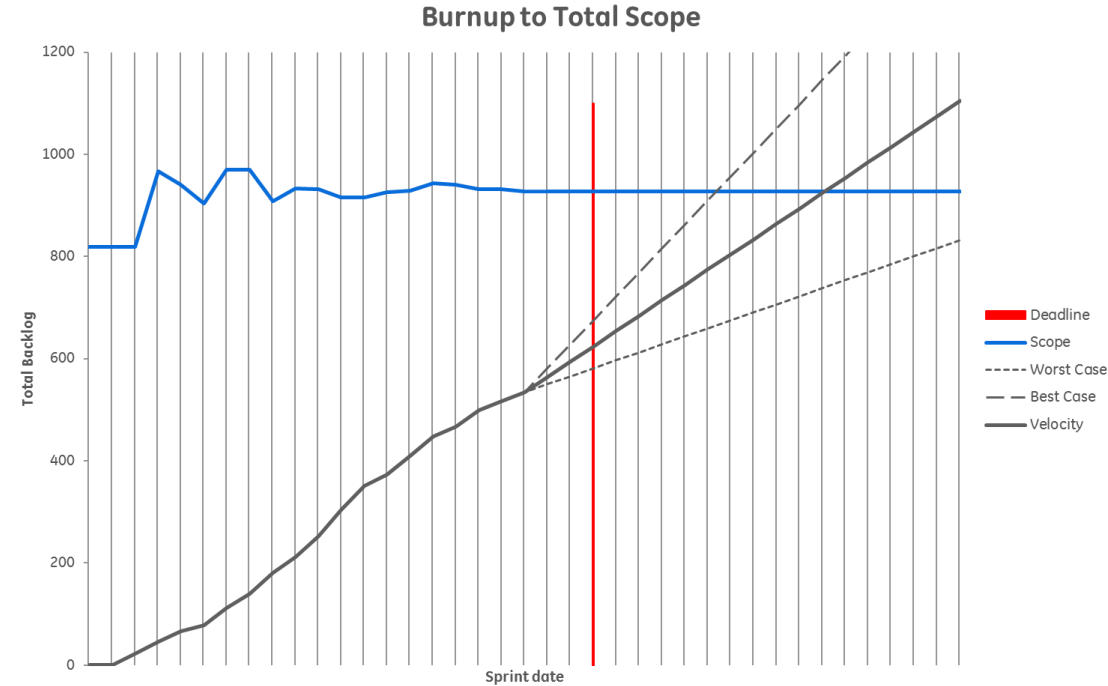
Scrum Area



Improvement Ideas by Team



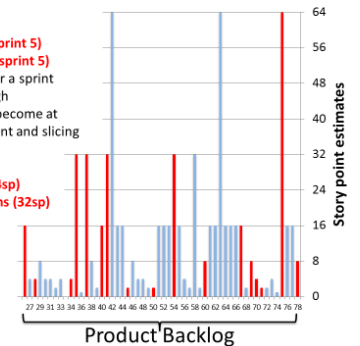
Team Brainstorming



Transparency!

Product Backlog

- Plan: +722 Story Points (+53 Items)
- μ : 13.6 Story Points (~ 7x of sprint 5)
- σ : 15.4 Story Points (~ 11x of sprint 5)
- Average item is > 3x too big for a sprint
- Only 23 items are small enough
- The other 30 items will likely become at least 158 items after refinement and slicing
- Blocked:
- 39% of backlog (282/722sp)
- Includes 1/3 biggest items (64sp)
- Includes 4/5 next biggest items (32sp)
- Some may already be past "last responsible moment"



Analysis of Backlog



Oil & Gas Subsea Controls: Outcomes

- **Delivered on “First Oil” milestone”...+ revenue!**
- Great grassroots acceptance of Agile in SW (and even HW groups!)
- **Decreased defects during dev cycle**
- De-risked E-FAT project schedule by **6 months on** Multi Phase Flow Meter
- Lost a few battles to win the war (first oil) in the end



Test Setup Toside



Test Setup Subsea



GE Additive



Example: 3D Printed Nozzle (GE Aviation)

- Novel design rules
- Major part consolidation
- Stronger & 25+% lighter
- Just-in-time manufacturing
- Supply chain simplification



GE Additive

<https://www.youtube.com/watch?v=ugRZhFZLm1c>



About GE & Additive Manufacturing

- **450 global factories**
- **Personas in Additive:**
 - ...as a user
 - ...as a manufacturer
 - ...as a vendor
- **Great freedom of design vs. limitations of subtractive manufacturing**
- **Significant compute required for modeling, simulation, & analytics**



Additive's Engineering Disciplines

Technical Engineering Disciplines/Capabilities:	
Aerodynamics	Thermodynamics
Mechanical	Structural
Chemical	Physical Materials
Embedded controls	Computer Vision & Image Analytics
Optical and Laser	Computer & Data Science

... & many more



Vrinda & Tyler

Sprint Planning
Standups
Sprint Reviews
Retrospectives

Micromanagement
Lots of meetings
Every 9 days?
Psychology sessions



Experimenting with Scrum: Flashworks & Spikes

Next steps: Scaling across 6+ Additive research teams



Agile in the Digital Industrial Space: Summary

Successes

- Leverage 'Agilistas' at all levels
- Teach (Learn) by doing....grassroots
- Train & pair across disciplines
- **Experiment**...even with HOW you work

Improvement Opportunities

- Train executive leadership in the 'why'
- Prevent leaders from becoming the Velocity Police
- Creating an organization around Agile in traditional domains
- **Recognize & celebrate** Agile's successes even when others perceive negativity (e.g., issue transparency)

