

Business resilience

BY ANGEL DIAZ-MAROTO



"Everything that happens in this talk is fiction inspired on reality. Yet, I encourage you to take the most out of this reflective experience"

- ANGEL DIAZ-MAROTO-



If crisis are always an opportunity, why to wait for a crisis? Create your own.





THE THREAT:

CHANGE OF GOVERNMENT



THE SIMULATION:

STRONG CURRENCY DEVALUATION LIQUIDITY ISSUES PRIVATIZATION OF THE BANK



THE OUTCOME:

COMMUNICATION PLAN. ACCESSIBLE INVESTMENT IN COMMODITIES AND CRYPTO CURRENCIES.



An insurance company in Lithuania



THE THREAT:

FORMER EMPLOYEES FOUNDING INSURE-TECHS.



THE SIMULATION:

A NEW INSURE-TECH COMPANY IN THE BALTICS OFFERS FREE CAR INSURANCE POLICIES TAKING 60% OF OUR MARKET SHARE IN ONE WEEK



THE OUTCOME:

AN AUTOMATIC AI SYSTEM IS LEARNING HOW LOW CAN WE PRICE OUR INSURANCE POLICIES TO OFFER AFFORDABLE SEASON-BASED INSURANCE POLICIES





The threat:



Why to care?



New threats



Bigger impact



Ripple effect



Agility is not enough

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Frequent disruptive changes in the market will be the new normal.



Framework to build resilience and spark disruptive innovation



Process



Resilience, as an strategy to <u>absorb</u> disruptive <u>changes</u> in the industry.





How?



What?



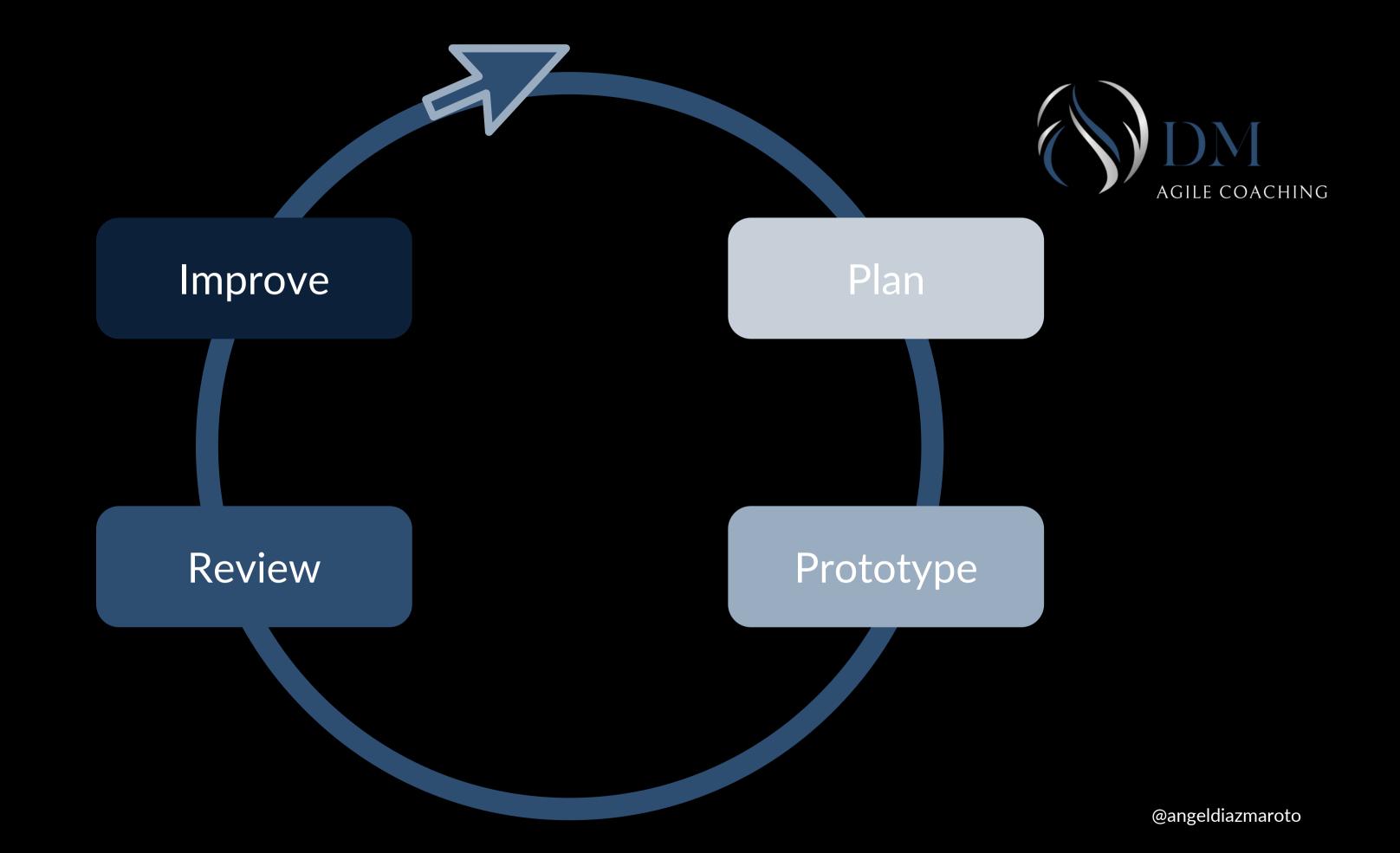
A framework for Drastic Change Simulation to build organisational Resilience





SIMULATION PREPARATION:

WASPS CYCLE



Reputational

Economic



Human

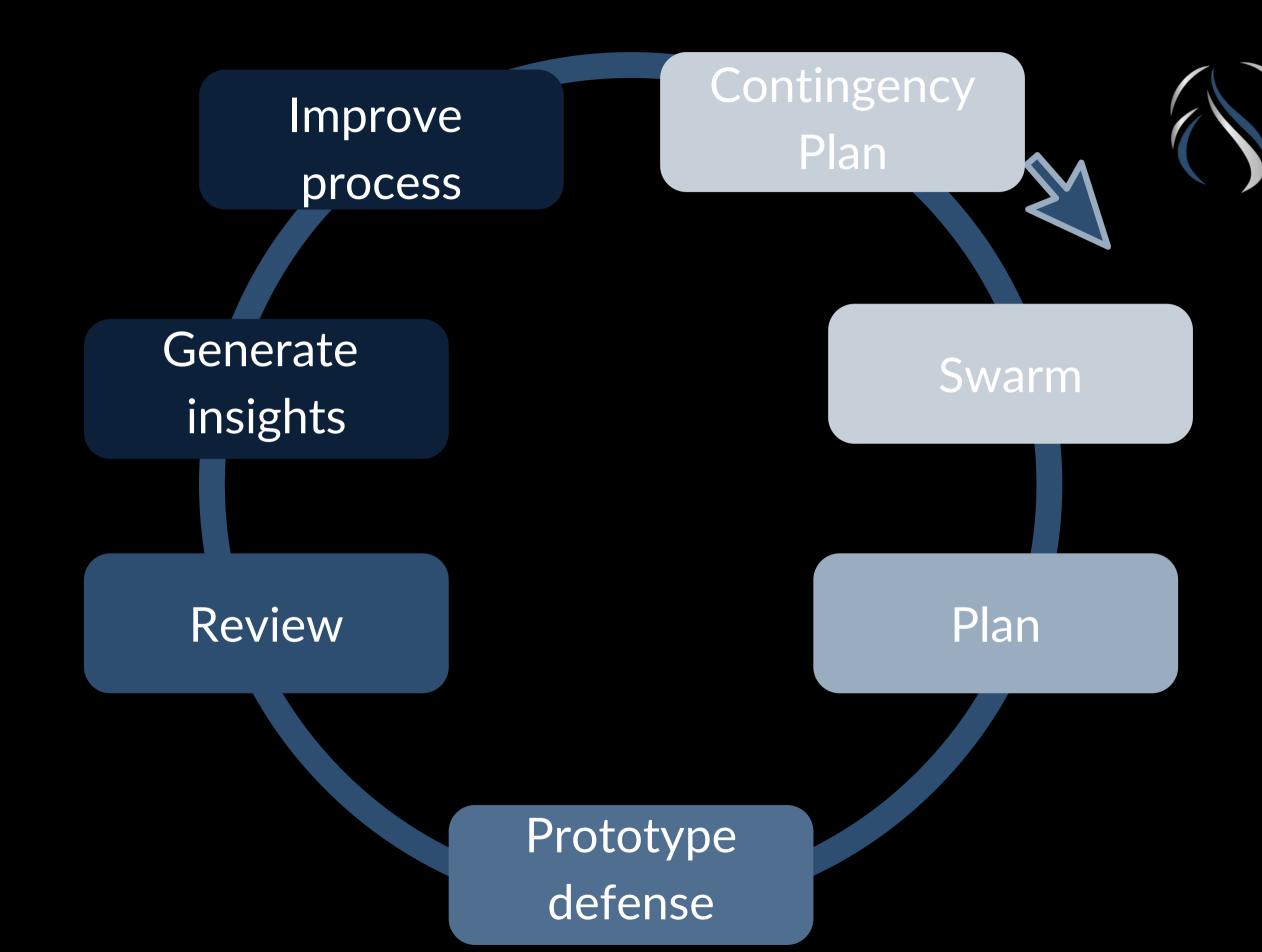
Operational



*. Do not try to guess the most probable scenario but the one that grows more resilience capabilities in the organisation



BEES CYCLE



AGILE COACHING

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Reputational

Economic



Human

Operational



*. Identify patterns and good practices that can/should be deployed in the organisation as an improved contingency plan



Identify insights and opportunities for disruptive innovation



STRUCTURES



LEARN HOW TO SWARM



Form targeted cross-functional cross-department or even cross-organisation crisis recovery teams.



Large organisation as well connected farms of diversified Startups







AFFIRMING, INCLUSIVE AND HUMBLE LEADERSHIP

Collaboration



Acceptance



Optimism



Long term thinking



Solution Focus



Belonging



Purpose



Shared responsibility



• Trust





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ANGEL DIAZ MAROTO

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