

Making Agility relevant

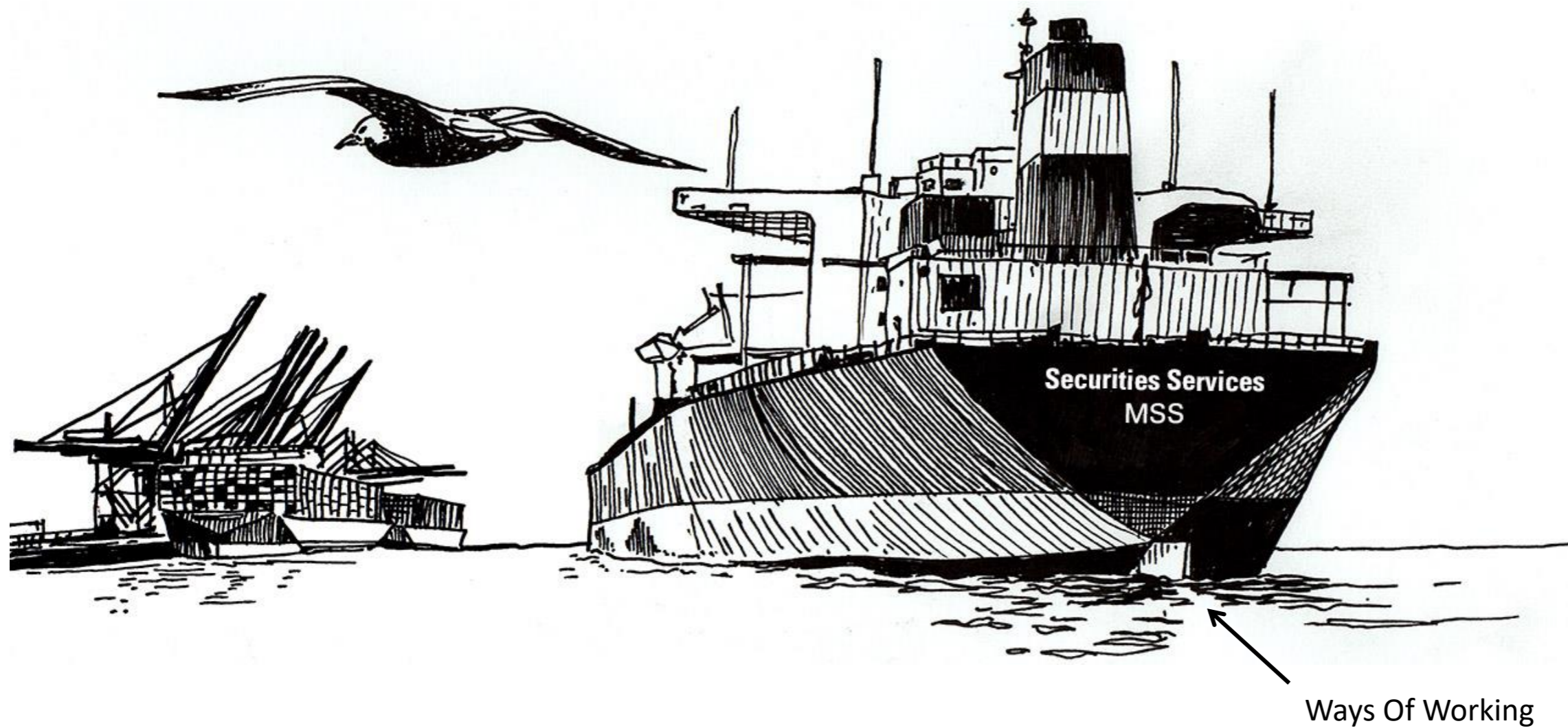
Our Securities Services journey

Date: March 2022

Prepared by: Chris Orson



Who am I and why do you care
Chris Orson – Ways of Working lead



Business context

What are we here for – Securities Services 2021

\$10

Trillion AUC

Local, regional
& global
clients
A global value
chain



8500

Colleagues in
37 countries
and
territories

10%

Revenue YOY

8%

PBT YOY

We connect our clients and their investors to investment opportunities



- Asset managers
- Asset owners
- Banks
- Broker dealers



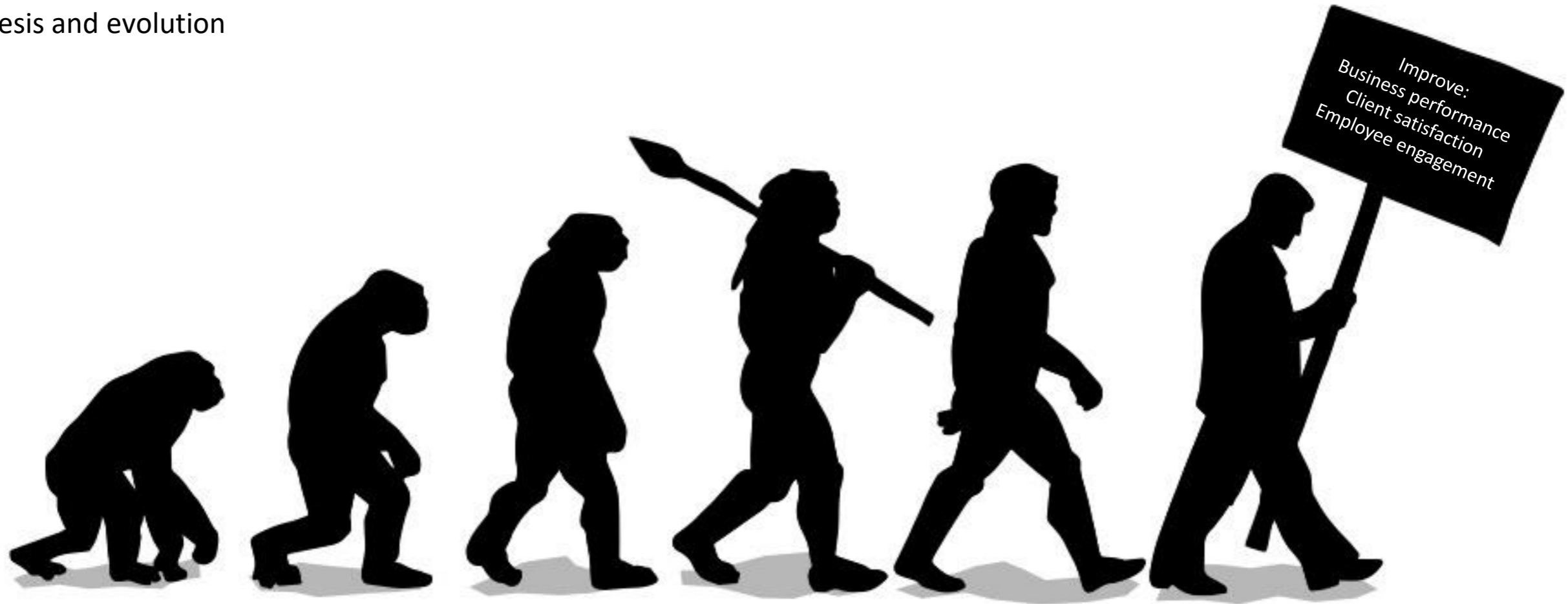
Securities Services
Investor services



80
Industry awards

Intro to Ways of Working (WoW)

Genesis and evolution



2017
DevOps transformation in Tech:
Double production releases, Half minor incidents, Quarter major incidents

2019
Strategy refresh driver for bringing WoW into the Business
Focus on change delivery

February 2020
Pandemic focus on protection of clients
Distributed teams
Remote working
Empowerment and autonomy

February 2021
Launched Securities Services WoW framework
Agile delivery capability in the Business

December 2021
Launch initial Value Streams
Complete flow experiment
Launch coaching framework

2022
Complete & embed Value Streams
Expand & integrate flow
Coaching as integrated part of operating

Where we are now

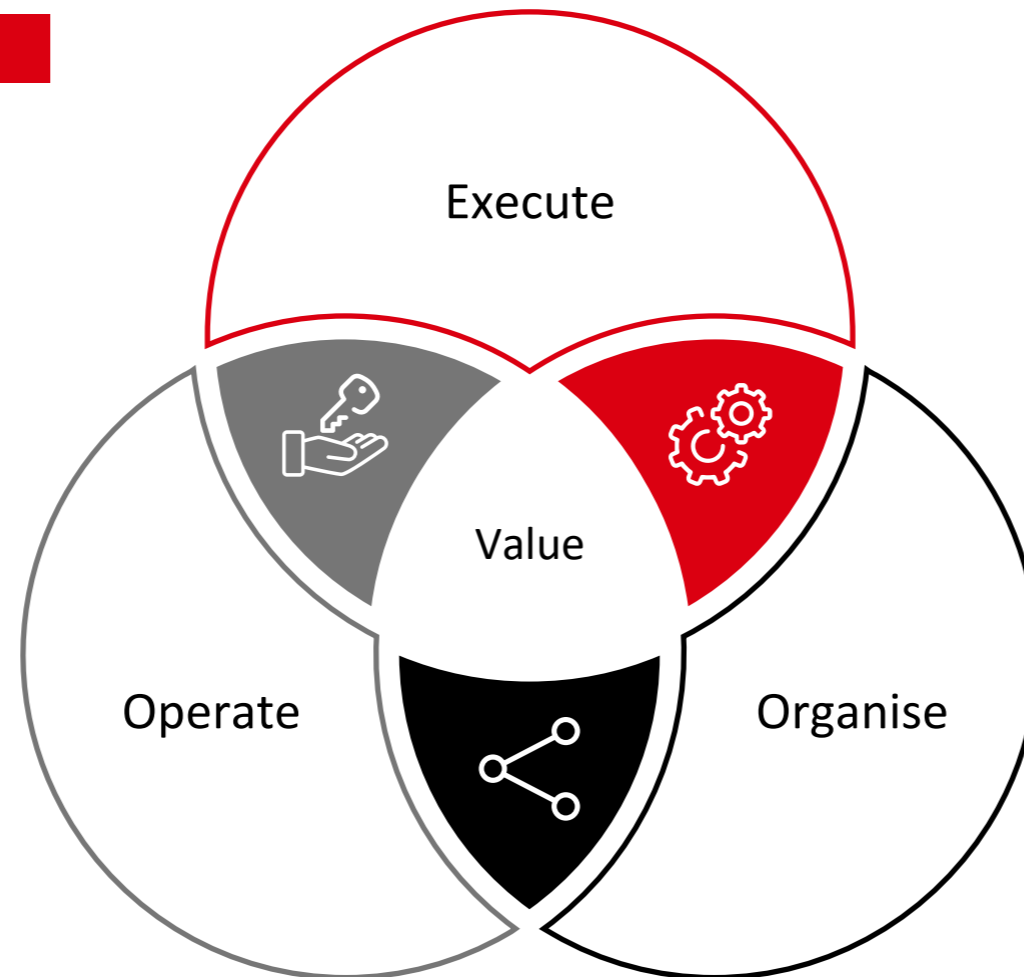
Transformation through 3 lenses

These 3 tracks support how we execute as part of the Ways of Working practice, with a core objective to make Securities Services a more efficient organisation

Coaching for success

Refinement and delivery of the coaching framework

- ◆ **Leadership coaching** – Embedding a coaching leadership culture – servant leadership principles
- ◆ **Agile coaching** – Specialist agile coaches to support teams with new practices, tools and techniques
- ◆ **Ecosystem managers** – Embedded roles to drive team level insight



Focus on Flow

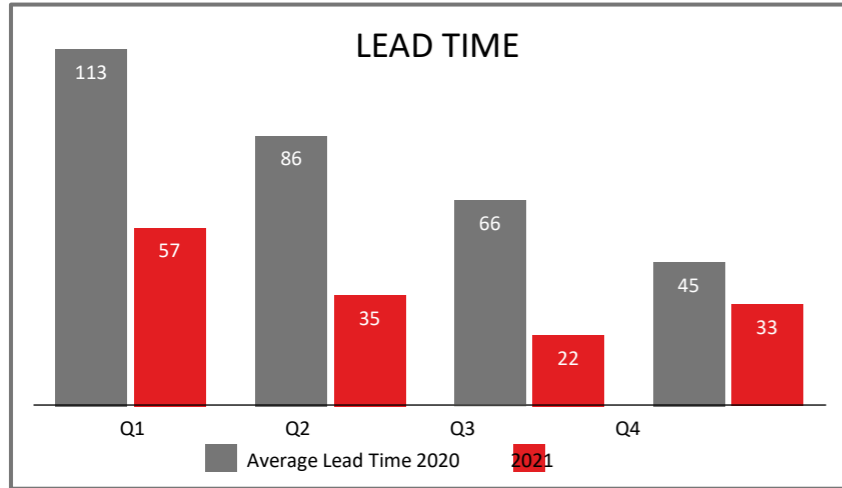
Understanding our delivery performance with a focus on reducing lead time to value. Providing insight to value streams to enable optimisation of flow. Initially focussed on our value of deliver.

Value Stream organisation

Bring together Product, Operations, Tech and Delivery into value streams – focussed on:

- ◆ **Ideation** – solution design, product vision – where are we heading?
- ◆ **Deliver** – Execution of change (where our CTB is spent)
- ◆ **Run** – Delivery of the service to the client

Why Flow Matters



This team have been using **FSHR dashboard** (since 2020) and an **internal Flow Metrics tool** (since 2021) to provide **rapid feedback loops on experimental pod practices**. This enabled data driven decision making and has seen **lead time decrease + release efficiency increase** alongside **improved risk metrics**.

This has resulted in:

- Happier clients! – client satisfaction now Green
- Reduced delivery risk – incidents have reduced by 90%
- Backlog transitioned away from ‘yesterday’ and towards ‘tomorrow’
- Reduced and more stable investment spend

The ongoing change is achieved by focus on continuous improvement and 3 key levers:

1. Increased Release Cadence

Releases have gone from platform level & monthly to pod-owned and multiple per week

- ◆ **Increased automation** and dev ops
- ◆ Using **flow metrics** to **identify blockers** and catch issues early
- ◆ Monthly retrospectives feeding the **exchange of ideas** and problem solving to identify further improvements
- ◆ Greater **pod ownership and empowerment** on releases means less/no time waiting for the next communal release
- ◆ Principle of **release small and often** embedded in the team

2. Multi-Skilled Teams

Reduce handover time and empower pod members to use all their skills. **Flow metrics proved this** in one pod; the principle was then rolled out to all

- ◆ Where appropriate skills exist, BAs get involved in development, testers get involved in analysis, engineers get involved in testing. One person is able to see something through end to end and **reduce ‘context switching’**
- ◆ Problems are given to a **‘pod within a pod’** to do upfront analysis together and agree the best solution.

The principle of collective responsibility is integral to pods with **everyone responsible** for the final delivery of business value.

3. Collaboration Across Functions

Ops have not been involved in Flow Metrics analysis (yet) but have given incredibly positive feedback on results and the new ways of working. In 2021 active efforts have been made to include Ops in scrums and improve lines of communication:

- ◆ **Increased flow of dialogue**, Ops familiarity with JIRA, and agile ceremonies. Ops are part of scrums and release management calls.
- ◆ **Efficient Prioritisation** Ops decide priority for their items and the delivery teams respond quickly. If an Ops item misses one release due to critical item taking precedence, the **increase of release frequency** means that this is less of an issue.

What have I learned?

